



Frank Woronoff
Associate Broker
Commercial Advisor
Investment Services

NAI Mid-Michigan

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Scope of Responsibilities

Frank specializes in investment real estate and represents clients in the sale and purchase of investment opportunities. He has over 20 years of real estate and investment experience primarily in office and multifamily properties.

Frank represents a variety of client types including individuals, developers, partnerships, syndicators, corporations, financial institutions and domestic investors. He has previously held investment licenses, Series 7 & 66, and he provides clients with current market trends, economic drivers and financial analysis allowing them to make more informed decisions.

He's found success in his career through his exceptional work ethic and persistence in all aspects of the business. His clients appreciate his aptitude in developing strategies to achieve superior results.

Education

University of Michigan, Ann Arbor, MI
Bachelor of Arts

Background & Experience

Frank has worked for a number of Fortune 100 and Fortune 500 companies in a sales capacity for the past 28 years. Frank has sold advertising, investments, management, financing, but has found his niche in investment real estate.

Professional Affiliations

- Associate Broker, 2005
- MAR: Michigan Association of REALTORS®
- NAR: National Association of REALTORS®
- CBOR: Commercial Board of REALTORS®