



Jim Salkiewicz
Commercial Advisor

NAI Mid-Michigan

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Scope of Responsibilities

With over 30 years of commercial real estate experience, Jim has been involved with asset valuation and sales and leasing of industrial, land, office and retail properties. Jim has negotiated hundreds of transactions including build-to-suit and vacant land development projects.

Transaction History

Type	Client	Size	Description
Sale	Wendy's International	3 development sites	Land
Lease	Walmart	35,000 SF	Industrial
Lease	Magna International	90,000 SF	Industrial
Sale	Sears	200,000 SF	Retail
Sale	Trumark site	148,000 SF	Industrial
Sale	Melling Drop Forge	120,000 SF	Industrial
Sale	Felpausch Food Centers	11 stores	Retail
Sale	City of Leslie	52,000 SF; 24 units	Mixed-Use

Education

Western Michigan University
Bachelor of Science in Natural Resources

Background & Experience

Prior to 2019, Jim was the Director of Brokerage and Sales Manager for NAI Mid-Michigan. Jim oversaw all brokerage department operations as well as the recruiting, training and management of the firm's sales agents. He performed this role while also representing several decades-long clients in the lease and sale of their real estate assets.

Professional Affiliations

- MAR: Michigan Association of REALTORS®
- NAR: National Association of REALTORS®
- CBOR: Commercial Board of REALTORS®