



Nick Vlahakis

Principal

NAI Mid-Michigan

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Scope of Responsibilities

Nick Vlahakis, Principal/Broker at NAI Mid-Michigan, holds more than 30 years experience in commercial real estate. Nick is responsible for initiating new client relationships as well as identifying needs and aligning the right talent to provide real estate solutions for existing investor and occupier clients.

Specializing in both retail and industrial services, Nick focuses on leasing and sales representing clients in the disposition and acquisition of shopping centers, restaurants, stand alone & in-line retail-service buildings, multi-use developments, vacant land, flex space, and warehouse & manufacturing facilities. Nick has a long track record in the lease-up and sale of both value-add and stabilized investment properties, and years of experience in property management driving operational stability and bottom line performance.

In 2013, NAI Mid-Michigan Vlahakis Commercial joined forces with TMN Commercial to form NAI Mid-Michigan/TMN Commercial. Nick provides strong leadership and direction to the overall organizational structure through solution-oriented client services and by putting the client's needs first.

Education

Michigan State University, East Lansing, MI
Bachelor of Science in Building Construction Management

Background & Experience

Nick and his brother Jim are founding members of Vlahakis Commercial Investment & Brokerage who, in 2007, became NAI Mid-Michigan, the exclusive Michigan Member of NAI Global supporting Eaton, Clinton and Ingham counties. As a company founder and owner, Nick has been instrumental in helping sell and lease over \$500M in transaction value as well as develop and manage over \$1.5 MSF of major medical, retail, office and industrial.

Professional Affiliations

- MAR: Michigan Association of REALTORS®
- NAR: National Association of REALTORS®
- CBOR: Commercial Board of REALTORS®