



Steve Slater
Associate Broker
Commercial Advisor

NAI Mid-Michigan

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Scope of Responsibilities

Steve Slater has extensive experience in commercial real estate sales, leasing and development. With his industry expertise and deep relationships, Steve delivers high level client services. He provides financial and technical analysis, valuations, target marketing, end-to-end transaction management and superior representation and communication. His market and financial analysis combined with a process oriented approach assists clients in solving problems and making well informed real estate decisions.

Transaction History

Type	Client	Size	Description
Sale	Developer	53,000 SF	Office Condo Conversion
Sale	Developer	45,000 SF	Office
Lease	Investor	19,000 SF	Office

Education

Ferris State University, Big Rapids, MI
Bachelor of Science in Finance

Background & Experience

Prior to joining NAI Mid-Michigan, Steve was a sales professional with CBRE for seven years. Prior to that position and over the span of 20 years, Steve worked for three different developers, where he marketed portfolios of commercial property developments ranging in size from 350,000 SF to 1,000,000 SF in the Greater Lansing Area. Steve started his commercial real estate career working for an independent MAI appraiser including research for the superconducting Super Collider project in Mid-Michigan.

Professional Affiliations

- Michigan REALTORS® HQ Asset Management Task Force Member
- Former President of the Waverly Education Foundation
- MAR: Michigan Association of REALTORS®
- NAR: National Association of REALTORS®
- CBOR: Commercial Board of REALTORS®