

SUMMER 2020

Industrial  
Availability Report

[www.naimidmichigan.com](http://www.naimidmichigan.com)



Greater Lansing and Surrounding Areas

# Success starts with NAI

Our reputation is built on our ability to deliver real estate solutions for local, national and global industrial occupiers and investors. Whether the need is 3,000 or 3,000,000 square feet, we understand and assess the details from clear height and power to loading docks and storage, so you can focus on your core business.

When your project is prime for disposition, we ensure a process of sophisticated modeling, underwriting, commercial expertise and negotiating skills to produce maximum results.

We are NAI Mid-Michigan. The one choice for all your commercial real estate services.





Lansing, MI

**1501 Rensen Street**  
5,589 SF for Lease



Okemos, MI

**2949 Jolly Road**  
3,840 SF for Lease



Lansing, MI

**4312 S. Creyts Rd**  
2,900 - 5,224 SF for Lease



Mt Pleasant, MI

**910 Brandon Way**  
2,000 - 4,000 SF for Lease



Okemos, MI

**2945 Jolly Road**  
3,840 SF for Lease



Lansing, MI

**1506 N Grand River Ave**  
Negotiable

Personal. Global. Professional.

36 countries. 375 offices. 6,000 local market professionals.  
All working in unison to provide clients with exceptional solutions.

# Integrated Industrial Services

Our industrial experts will help you locate, invest in, develop, lease and manage industrial property, and get supply chain advice. We effectively and efficiently market industrial properties for a successful return on your investment.

Our industrial services include:

## Product Representation

- Sale
- Lease & Sublease
- Marketing
- Property Management

## Site Search

- Criteria Development
- Analysis
- Selection
- Incentives & Entitlements
- Due Diligence
- Acquisition

## Site Search

- For Lease or For Sale
- Facility Specification
- Competitive Bid & Design Build
- Expansion Planning
- Future Marketability Analysis
- Sale/Leaseback
- Institutional Investors
- Private Investors

## Financial Analysis

- Comparing Alternative Proposals
- Purchase v. Lease Analysis

## Project Management

- Inspection Services
- Specification Development
- Competitive Bidding of Required Work
- Construction & Improvement Supervision

## Fair Market Value Analysis

- Valuation of Land
- Valuation of Buildings & Improvements
- Incentives

## Brokerage

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Dave Robinson, Associate Broker  
Corporate Services Director

Steve Slater, Associate Broker  
Commercial Advisor

Frank Woronoff, Associate Broker  
Commercial Advisor  
Investment Services

Ryan Shapiro  
Commercial Advisor

Jim Salkiewicz  
Commercial Advisor

Tanner Lundberg  
Commercial Advisor

Amanda Hopper  
Commercial Advisor

Gino Baldino  
Commercial Advisor

Ed Weaver  
Commercial Advisor

Ryan Lowe, CPA  
Commercial/Business Advisor

Jeff Shapiro GRI  
Principal

Nick Vlahakis  
Principal

Jim Vlahakis  
Principal

Diane Tooman  
Business Operations Manager  
Brokerage

## Marketing

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Jessie Martens  
Marketing Coordinator

Julie Shelander  
Administrative Assistant

Pam Grable  
Transaction Accounting

## Property Management

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Eric Chagnon  
Business Operations Manager  
Property Management

Jim Hoaglin  
Property Manager

Marc McHugh  
Property Manager

Megan Evans  
Assistant Property Manager

Rachael Hiveley  
Assistant Property Manager

Jeff Branch  
Facilities Manager

Josh Weaver  
Facilities Manager

Tim Miller  
CEO

## Construction

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TMN BUILDERS, INC.  
Resident Partner

Rudy Hirt  
President

Chuck Weaver  
Vice President

Jason Weaver  
Facilities Manager

Bill Paterick  
Brokerage Advisor  
Associate Broker

517-487-9222

[www.naimidmichigan.com](http://www.naimidmichigan.com)

Contact an Expert Now!



Commercial Real Estate Services, Worldwide

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2149 Jolly Road, Suite 200

Okemos, MI 48864

United States

Phone: 517-487-9222

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