



**Todd Krajniak**  
Commercial Advisor

NAI Mid-Michigan

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## Scope of Responsibilities

Todd focuses on multi-family product regionally and nationally providing clients with acquisition advisory services from asset identification and capital sourcing to contract negotiations.

The range of focus locally begins with groups navigating the decision processes of transitioning from portfolios of single family into multi-family. The NAI Global platform provides the ease to facilitate institutional portfolio transactions across multiple markets.

A unique benefit for investors found within structuring multifamily partner groups is the ability for 1031 exchange buyers to readily identify and close on investment opportunities shifting their responsibility load from active to passive in sync with our life path's natural transitions.

## Education

Michigan State University

## Background & Experience

Todd was recently with Pike Street Properties now Dirt Realty, with a focus on large packaged multi-family acquisitions. In the early 2000's, he transitioned into the securities industry heading Krajniak Capital Management as a Registered Investment Adviser. KCM focused on running managed accounts. In 2017 he took position managing public and private equities with a family office which operated 12,000 units of multi-family as a core holding. Prior to this he was operator of The Mowing Co. which he founded while attending Michigan State University.

## Professional Affiliations

- MAR: Michigan Association of REALTORS®
- NAR: National Association of REALTORS®
- CBOR: Commercial Board of REALTORS®
- Lansing Regional Chamber Economic Club, Detroit Economic Club, The Economic Club of Grand Rapids